

Intermediano

PRESENTATION



About Intermediano



WHO WE ARE?

- Intermediano is a company specialized in supporting global companies looking to hire talents in
 Latin America, in diversified industries and segments.
- We are your access to the Latin America talents.

OUR KNOW-HOW

WHAT WE DO?

- Recruitment, screening and vetting;
- Payroll outsourcing, including onbarding and outbourding and immigration services in the case of foreing citizens;
- Legal entities setup.



WHAT VALUES DO WE PRESERVE?

- **Eficiency:** we look for the simplest and most cost-effective solution that meets the customer's requirements.
- OUR VALUES

- Trust: we focus on solutions complying with the law, in such a way as to create customer confidence.
- **Speed:** we are quick to assist our customers, whether in preparing a quote, in the hiring process, as well as in meeting customer requirements during personnel management.
- Proactivity: we take the initiative to suggest the best alternative according to customer preferences.
- People: we are a global company and our culture is enriched by the diversity of our team.



OUR COMPANIES

- Brazil: Intermediano do Brasil Ltda.
- Chile: Intermediano Chile SPA
- Colombia: Intermediano Colombia SAS
- Costa Rica: Intermediano SRL
- Ecuador: Intermediano Ecuador SAS
- Perú: Intermediano Perú SAC
- Uruguay: Intermediano SAS



OUR PRESENCE



Intermediano Services



RECRUITMENT, SCREEING AND VETTING PROCESS

- Job offer drafting, announcement and distribution.
- Direct approach to target market players, databases and networks.
- Identification and approach of candidates.
- · Study and selection of relevant profiles.
- Screening of profiles.
- Vetting of candidates.
- Organization of interviews in the country with successful candidates.
- Presentation of the candidates to the company.





PAYROLL OUTSOURCING

- Effectively incorporate and manage part-time or full-time staff on behalf of our clients.
- Calculation of salary and package of benefits.
- Drafting of employment contract.
- Calculation of social security contributions.
- Employee registration at social security and tax authority in the country.
- Management of the payment of wages, salaries and benefits.
- Calculation and payment of mandatory benefits, vacation, end year bonus, etc.
- Management of income tax retention and social security towards the corresponding organizations.
- Social and tax reports at the end of the employment contract.





IMMIGRATION SERVICES

- Comply with the legal provisions on immigration matters.
- Comprehensive knowledge of immigration matters.
- Deep knowledge of local regulations.





LOCAL LEGAL ENTITIES

- Registration of the company with the local tax authority and government institutions.
- Administrative support services.
- Accounting services.
- Selection of the necessary insurance for the operation of the entity.





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ONBOARDING PROCESS COMPLIANT WITH THE LOCAL LEGAL FRAMEWORK

1.
Verification of client

requirements

2.
Evaluation of possible solutions

3.
Ensuring of compliance with the local legislation

Propose the most costeffective solution Acceptance and contract signature by client 6.
Process
consultant's
vetting

7.
Contract signature by consultant

8.
Consultant inclusion at the payroll and to other employment package benefits

9.Consultant starts working



The most cost-effective solution





The most cost-effective solution

1. Client's needs:

- Recruiting: Yes or No.
- Job Title
- Gross salary
- Start date
- Contract length
- Country

2. Possible solutions:

- Type of hire: full or self-employment
- Term: defined or undefined term

3. Compliance vetting:

- Nationality: local or expatriate
- Visa requirements if applicable
- Salary package: compliant with local labor requirements

4. Most cost-effective solution:

- Attend all client's needs
- Compliant with applicable local legislation
- Best cost-effective option





Fernando Gutierrez
CEO & FOUNDER

Contact us!

